



# **Quarterly Financial Report** **at 31<sup>st</sup> March 2015**



## **DATALOGIC GROUP**

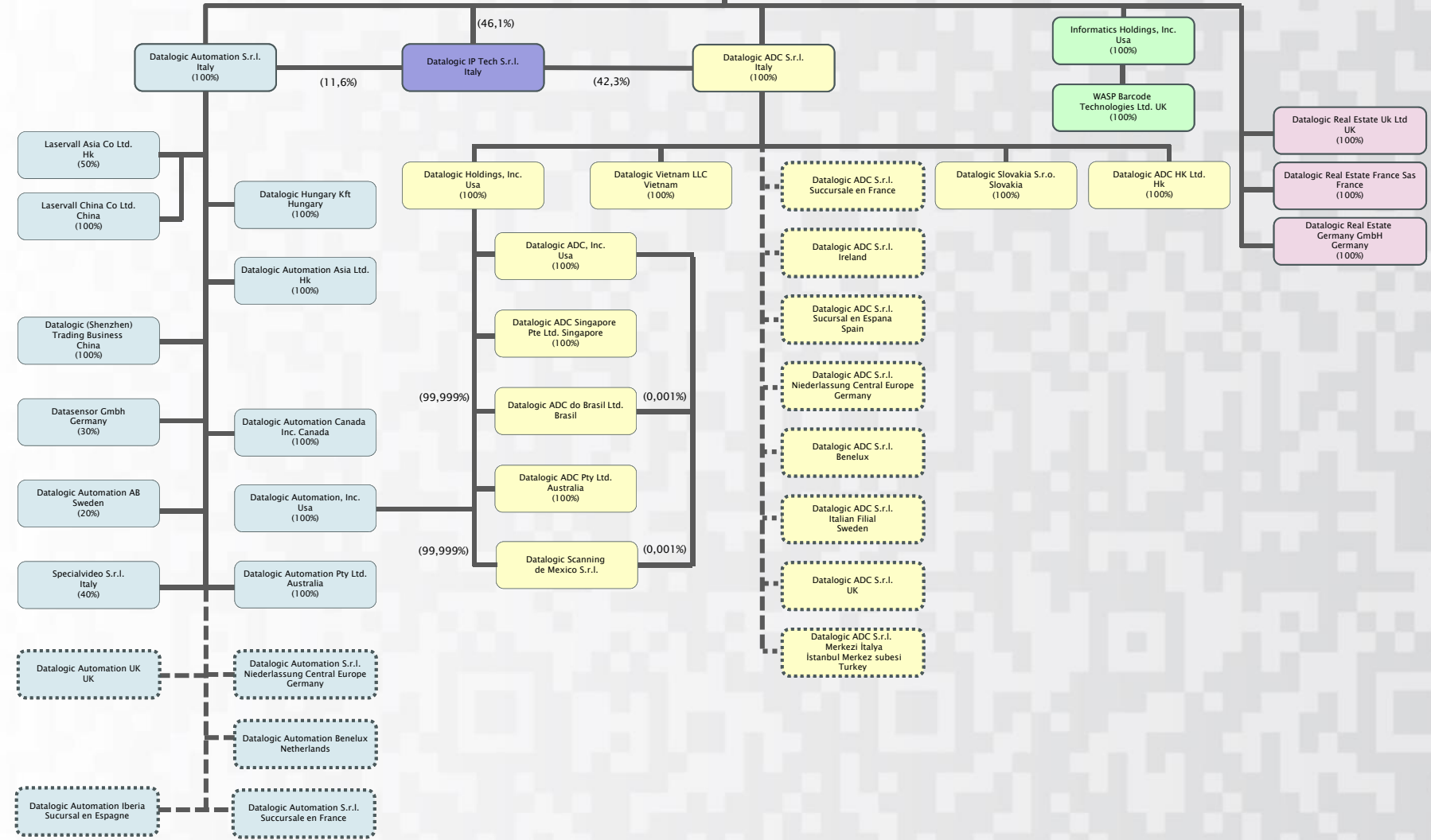
### **Quarterly Financial Report at 31<sup>st</sup> March 2015**

<i>GROUP STRUCTURE</i>	<i>pag. 1</i>
<i>COMPOSITION OF CORPORATE BODIES</i>	<i>pag. 2</i>
<i>INTERIM MANAGEMENT REPORT</i>	<i>pag. 3</i>
<i>CONSOLIDATED FINANCIAL STATEMENTS</i>	
<i>Information on the statement of financial position - assets</i>	<i>pag. 12</i>
<i>Information on the statement of financial position - liabilities</i>	<i>pag. 13</i>
<i>Statement of income</i>	<i>pag. 14</i>
<i>Statement of comprehensive income</i>	<i>pag. 15</i>
<i>Statement of cash flow</i>	<i>pag. 16</i>
<i>Statement of shareholders' equity</i>	<i>pag. 17</i>
<i>EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS</i>	
<i>Presentation and content</i>	<i>pag. 18</i>
<i>Information on the statement of financial position</i>	<i>pag. 21</i>
<i>Information on the income statement</i>	<i>pag. 36</i>

#### *ANNEX*

*1. Declaration pursuant to Art. 154-bis, pars. 3 and 4, Legislative Decree 58/1998*

**DATALOGIC S.p.A.**  
Italy



———— Legal entity  
 - - - - - Branch

## COMPOSITION OF CORPORATE BODIES

---

### **Board of Directors** (1)

**Volta Romano**

Chairman & Chief Executive Officer (2)

**Aversa Carlo Achille**

Director

**Caruso Pier Paolo**

Director

**Di Stefano Luigi**

Independent Director

**Mazzalveri Gaia**

Independent Director

**Todescato Pietro**

Director

**Volta Filippo Maria**

Director

**Volta Valentina**

Director

---

### **Statutory Auditors** (3)

**Cervellera Enrico**

Chairman

**Ravaccia Mario Stefano Luigi**

Statutory Auditor

**Muserra Francesca**

Statutory Auditor

**Fuzzi Mario**

Alternate Statutory Auditor

**Biordi Stefano**

Alternate Statutory Auditor

**Bonfranceschi Paola**

Alternate Statutory Auditor

---

### **Auditing Company**

Reconta Ernst & Young S.p.A.

(1) The Board of Directors will remain in office until the general meeting that approves the accounts for the financial year ending 31 December 2017.

(2) Legal representative with respect to third parties.

(3) The Statutory Auditors in office until the approval of the accounts for the financial year ending 31 December 2015.

## MANAGEMENT REPORT

### REPORT ON OPERATIONS

To our Shareholders,

The report for the period ended 31 March 2015, which we submit to you for review, has been prepared in compliance with the instructions in the Borsa Italiana Regulations.

Specifically, consolidated financial statements apply the approach set forth by international accounting standards (IASs/IFRSs) adopted by the European Union.

### COMMENTS ON OPERATING AND FINANCIAL RESULTS

The following table summarises the Datalogic Group's key operating and financial results as at 31 March 2015 in comparison with the same period a year earlier (figures in Euro thousands):

	Quarter ended		Change	% change
	31.03.2015	31.03.2014		
<b>Total revenues</b>	<b>122,316</b>	<b>108,246</b>	<b>14,070</b>	<b>13.0%</b>
<b>EBITDA (*)</b>	<b>15,690</b>	<b>15,465</b>	<b>225</b>	<b>1.5%</b>
<i>% of total revenues</i>	12.8%	14.3%		
<b>Group net profit/loss</b>	<b>9,893</b>	<b>6,951</b>	<b>2,942</b>	<b>42.3%</b>
<i>% of total revenues</i>	8.1%	6.4%		
<b>Net financial position (NFP) (**)</b>	<b>(68,676)</b>	<b>(97,352)</b>	<b>28,676</b>	<b>-29.5%</b>

(\*) **EBITDA** is a performance indicator not defined under IFRS. However, the management uses it to monitor and assess the company's operating performance as it is not influenced by volatility due to the various valuation criteria used to determine taxable income, by the total amount and nature of the capital involved or by the related depreciation and amortisation policies. Datalogic defines it as **Profit/loss for the period before depreciation and amortisation of tangible and intangible assets, non-recurring costs, financial income and expenses and income taxes.**

(\*\*) For the criteria defining the **Net Financial Position** please see page 8.

As at 31 March 2015, the Datalogic Group had revenues of €122,316 thousand (€108,246 thousand in the same period of the previous year), of which €116,432 thousand derived from product sales and €5,884 thousand from services.

Revenues grew by 13% compared with the same period of the previous year. At constant Euro/Dollar exchange rates, they would have increased by 4%.

**Group EBITDA was €15,690 thousand, corresponding to 12.8% of total revenues, an increase of €225 thousand compared with the same period of the previous year (€15,465 thousand as at 31 March 2014).**

The Group net profit, which as at 31 March 2015 amounted to €9,893 thousand, increased by 1.7 percentage point, in terms of impact on revenues (+42.3% in absolute terms), compared with the profit made in the same period of the previous year, totalling €6,951 thousand.

## ANALYSIS OF RECLASSIFIED INCOME STATEMENT DATA

The following table shows the main income statement items for the Datalogic Group compared with the same period in the previous year:

(in €000)	Quarter ended					
	31.03.2015		31.03.2014		Change	% change
<b>Total revenues</b>	<b>122,316</b>	<b>100.0%</b>	<b>108,246</b>	<b>100.0%</b>	<b>14,070</b>	<b>13.0%</b>
Cost of sales	(65,217)	-53.3%	(55,626)	-51.4%	(9,591)	17.2%
<b>Gross profit</b>	<b>57,099</b>	<b>46.7%</b>	<b>52,620</b>	<b>48.6%</b>	<b>4,479</b>	<b>8.5%</b>
Other revenues	691	0.6%	223	0.2%	468	209.9%
Research and development expenses	(11,594)	-9.5%	(9,739)	-9.0%	(1,855)	19.0%
Distribution expenses	(23,220)	-19.0%	(20,098)	-18.6%	(3,122)	15.5%
General & administrative expenses	(9,776)	-8.0%	(9,819)	-9.1%	43	-0.4%
Other operating costs	(458)	-0.4%	(509)	-0.5%	51	-10.0%
<b>Total operating cost and other costs</b>	<b>(45,048)</b>	<b>-36.8%</b>	<b>(40,165)</b>	<b>-37.1%</b>	<b>(4,883)</b>	<b>12.2%</b>
<b>Ordinary operating result before non-recurring costs and revenues and administrative costs arising from acquisitions (EBITANR)</b>	<b>12,742</b>	<b>10.4%</b>	<b>12,678</b>	<b>11.7%</b>	<b>64</b>	<b>0.5%</b>
Non-recurring costs and revenues	(462)	-0.4%	0	0.0%	(462)	n.a.
Depreciation and amortisation due to acquisitions (*)	(1,495)	-1.2%	(1,389)	-1.3%	(106)	7.6%
<b>Operating result (EBIT)</b>	<b>10,785</b>	<b>8.8%</b>	<b>11,289</b>	<b>10.4%</b>	<b>(504)</b>	<b>-4.5%</b>
Net financial income (expenses)	(2,361)	-1.9%	(2,377)	-2.2%	16	-0.7%
Profits/(losses) from associates	(60)	0.0%	42	0.0%	(102)	n.a.
Foreign exchange gains/(losses)	3,944	3.2%	(424)	-0.4%	4,368	n.a.
<b>Pre-tax profit/(loss)</b>	<b>12,308</b>	<b>10.1%</b>	<b>8,530</b>	<b>7.9%</b>	<b>3,778</b>	<b>44.3%</b>
Taxes	(2,415)	-2.0%	(1,579)	-1.5%	(836)	52.9%
<b>GROUP NET PROFIT/(LOSS)</b>	<b>9,893</b>	<b>8.1%</b>	<b>6,951</b>	<b>6.4%</b>	<b>2,942</b>	<b>42.3%</b>
Depreciation and write-downs of tangible assets	(1,808)	-1.5%	(1,770)	-1.6%	(38)	2.1%
Amortisation and write-downs of intangible assets	(1,140)	-0.9%	(1,017)	-0.9%	(123)	12.1%
<b>EBITDA</b>	<b>15,690</b>	<b>12.8%</b>	<b>15,465</b>	<b>14.3%</b>	<b>225</b>	<b>1.5%</b>

(\*) This item includes extraordinary costs for amortisation arising from acquisitions. To provide a better representation of the Group's ordinary profitability, we chose – in all tables in this section concerning information on operating performance – to show an operating result before the impact of non-recurring costs/income and of depreciation and amortisation due to acquisitions, which we have called EBITANR - *Earnings before interests, tax, acquisitions and not recurring*), hereinafter referred to as “**Ordinary operating result**”. To permit comparability with the financial statements, we have in any case included a further intermediate profit margin (“Operating result”) that includes non-recurring costs/revenues and depreciation and amortisation due to acquisitions and which matches figures reported in year-end financial statements.

Total revenues for the first quarter 2015 stood at €122.3 million, up by 13% YoY (+4% at constant exchange rates), compared with €108.2 million reported in the first quarter 2014, with a slight decrease compared with €124.5 million recorded in the fourth quarter 2014.

The booking (already acquired orders) during the quarter is still remarkable and equal to €142.8 million, up by around 22.9% compared with the first quarter 2014.

The **Automatic Data Capture (ADC)** Division, specialised in the manufacture of fixed bar code readers for the retail market, manual readers and mobile computer for warehouse management, still recorded a very positive performance in all reference countries, especially EMEA countries, thanks to constant product innovation. The Division reported a turnover of €84 million, up by 16.8% compared with €71.9 million in the first quarter 2014 (+7.2% at constant exchange rates), and in line with the fourth quarter 2014.

The **Industrial Automation Division**, specialised in the production of automatic identification systems, security, detection and marking for the Industrial Automation market, reported a turnover of €31.7 million, up by 3.9% compared compared with €30.5 million in the first quarter 2014 (-2% at constant exchange rates). Net of results of the Systems Business Unit, which in the first quarter 2014 benefited from the last part of a multi-annual agreement, revenues of the Division increased by 11%, reaching €28.9 million (+6.5% at constant exchange rates).

Lastly, the **Informatics** Division reported a turnover of €7 million, compared with €6.1 million reported in the first quarter 2014, €6.4 million in the fourth quarter 2014.

Gross profit reported an increase of €4.5 million compared to the same period of the previous year (equal to around +8.5%), while the percentage impact on total revenues decreased by 1.9 points. At constant Euro/Dollar exchange rates, they would have increased by 3.7%.

Operating costs increased by 12.2% in absolute value compared to the same period in 2014 (at constant exchange rates and net of extraordinary costs, the increase would have been of around 3%), while the percentage impact on revenues decreased by 0.3 points.

It is worth noting that the Group increased investments in R&D expenses, both in absolute value (from €9,739 thousand in the first quarter 2014 to €11,594 thousand in the first quarter 2015), and in percentage on revenues (from 9% to 9.5% in the corresponding quarters), by reason of the fact that these investments are considered as a key lever for the business development.

As at 31 March 2015, item non-recurring cost and (revenues) amounted to €462 thousand.

The breakdown of this item, as included in the balance-sheet statement, is as follows:

<b>ITEM</b>	<b>AMOUNT</b>	<b>TYPE OF COST</b>
1) "Cost of goods sold"	(9)	early retirement incentives
2) "R&D expenses"	69	early retirement incentives
3) "Distribution expenses"	378	early retirement incentives
4) "General and administrative expenses"	24	early retirement incentives
<b>TOTAL NON-RECURRING REVENUES</b>	<b>462</b>	

These costs result from the re-organisation activities internal to the Group.

As at 31 March 2015, depreciation and amortisation due to acquisitions (totalling €1,495 thousand) broke down as follows:

	Quarter ended		Change
	31.03.2015	31.03.2014	
Acquisition of the PSC Group (on 30 November 2006)	619	510	109
Acquisition of Laservall SPA (on 27 August 2004)	0	110	(110)
Acquisition of Informatics Inc. (on 28 February 2005)	118	146	(28)
Acquisition of Evolution Robotics Retail Inc. (on 1 July 2010)	155	128	27
Acquisition of Accu-Sort Inc. (on 20 January 2012)	603	495	108
<b>TOTAL</b>	<b>1,495</b>	<b>1,389</b>	<b>106</b>

The “Ordinary operating result” (EBITANR) was €12,742 thousand (10.4% of revenues), substantially unchanged compared with the same period of the previous year (€12,678 thousand).

The next two tables compare the main operating results achieved in the first quarter 2015 with the same period in 2014 and the fourth quarter 2014.

	QI 2015		QI 2014		change	% change
<b>TOTAL REVENUES</b>	122,316	100.0%	108,246	100.0%	14,070	13.0%
<b>EBITDA</b>	15,690	12.8%	15,465	14.3%	225	1.5%
<b>ORDINARY OPERATING RESULT (EBITANR) (*)</b>	12,742	10.4%	12,678	11.7%	64	0.5%
<b>OPERATING RESULT ( EBIT)</b>	10,785	8.8%	11,289	10.4%	(504)	-4.5%

	QI 2015		QIV 2014		change	% change
<b>TOTAL REVENUES</b>	122,316	100.0%	124,482	100.0%	(2,166)	-1.7%
<b>EBITDA</b>	15,690	12.8%	17,436	14.0%	(1,746)	-10.0%
<b>ORDINARY OPERATING RESULT (EBITANR) (*)</b>	12,742	10.4%	14,400	11.6%	(1,658)	-11.5%
<b>OPERATING RESULT ( EBIT)</b>	10,785	8.8%	9,756	7.8%	1,029	10.5%

(\*) see definition on page 4



## ANALYSIS OF FINANCIAL AND CAPITAL DATA

The following table shows the main financial and equity items for the Datalogic Group, compared with 31 December 2014 and 31 March 2014.

<b>(in €000)</b>	<b>31.03.2015</b>	<b>31.12.2014</b>	<b>31.03.2014</b>
Net intangible assets	61,064	57,027	56,799
Goodwill	185,165	164,412	145,114
Net tangible assets	59,433	57,157	51,630
Unconsolidated equity investments	5,239	5,289	5,506
Other non-current assets	47,768	42,348	37,643
<b>Non-current capital</b>	<b>358,669</b>	<b>326,233</b>	<b>296,692</b>
Net trade receivables vs. Customers	69,262	70,184	71,278
Amounts due to Suppliers	(78,670)	(92,167)	(66,695)
Inventories	73,948	62,416	56,607
<b>Net working capital, trading</b>	<b>64,540</b>	<b>40,433</b>	<b>61,190</b>
Other current assets	34,441	31,408	31,503
Other current liabilities and provisions for short term risks	(60,615)	(57,937)	(52,708)
<b>Net working capital</b>	<b>38,366</b>	<b>13,904</b>	<b>39,985</b>
Other M/L term liabilities	(30,212)	(24,766)	(20,230)
Employee severance indemnity	(6,936)	(7,201)	(7,006)
Provisions for risks	(12,034)	(11,161)	(8,622)
<b>Net invested capital</b>	<b>347,853</b>	<b>297,009</b>	<b>300,819</b>
<b>Total Shareholders' Equity</b>	<b>(279,177)</b>	<b>(241,291)</b>	<b>(203,467)</b>
<b>Net financial position</b>	<b>(68,676)</b>	<b>(55,718)</b>	<b>(97,352)</b>

As at 31 March 2015, the net financial position was negative for €68,676 thousand, broken down as follows:

	31.03.2015	31.12.2014	31.03.2014
A. Cash and bank deposits	91,260	85,993	127,750
B. Other cash and cash equivalents	45	160	43
<i>b1. restricted cash deposit</i>	45	160	43
C. Securities held for trading	361	361	359
<i>c1. Short-term</i>	0	0	0
<i>c2. Long-term</i>	361	361	359
<b>D. Cash and equivalents (A) + (B) + (C)</b>	<b>91,666</b>	<b>86,514</b>	<b>128,152</b>
E. Current financial receivables	744	3,234	1,668
F. Other current financial receivables	0	0	0
<i>f1. hedging transactions</i>	0	0	0
G. Bank overdrafts	150	141	102
H. Current portion of non-current debt	25,952	74,699	45,272
I. Other current financial payables	2,195	1,135	239
<i>i1. hedging transactions</i>	0	0	2
<i>i2. payables for lease</i>	250	247	237
<i>i3. current financial payables</i>	1,945	888	
<b>J. Current financial debt (G) + (H) + (I)</b>	<b>28,297</b>	<b>75,975</b>	<b>45,613</b>
<b>K. Current financial debt, net (J) - (D) - (E) - (F)</b>	<b>(64,113)</b>	<b>(13,773)</b>	<b>(84,207)</b>
L. Non-current bank borrowing	152,651	88,950	180,425
M. Other non-current financial assets	20,585	20,290	0
N. Other non-current liabilities	723	831	1,134
<i>n1. hedging transactions</i>	225	262	356
<i>n2. payables for lease</i>	498	569	778
<b>O. Non-current financial debt (L) - (M) + (N)</b>	<b>132,789</b>	<b>69,491</b>	<b>181,559</b>
<b>P. Net financial debt (K) + (O)</b>	<b>68,676</b>	<b>55,718</b>	<b>97,352</b>

Net financial debt as at 31 March 2015 was €68,676 thousand, an improvement of 23.3% (€12,958 thousand) compared to 31 December 2014 (€55,718 thousand).

Note that the following transactions were carried out in the period:

- sale/purchase of treasury shares (82,517), which generated a positive cash flow amounting to €829 thousand,
- cash outflows for leaving incentives amounting to €1,451 thousand (€1,247 thousand related to costs allocated in 2014).

Investments were also made amounting to €2,304 thousand.

Net working capital as at 31 March 2015 amounted to €38,366 thousand, up by €24,462 thousand compared with 31 December 2014 (€13,904 thousand), mainly due to both the decrease in trade payables, from €92,167 thousand at year-end to €78,670 thousand at the end of the first quarter of this year, and the increase in inventories, equal to €11,532 thousand.

The reconciliation between the Parent Company's shareholders' equity and net profit and the corresponding consolidated amounts is as follows:

	31 march 2015		31 December 2014	
	Total equity	Period results	Total equity	Period results
<b>Parent Company shareholders' equity and profit</b>	<b>236,154</b>	<b>2,628</b>	<b>223,915</b>	<b>23,647</b>
Difference between consolidated companies' net equity and their carrying value in the Parent Company's financial statements; effect of equity-based valuation	106,166	9,185	79,786	60,159
Reversal of dividends	0	0	0	(51,890)
Amortisation of intangible assets "business combination"	(5,827)	0	(5,827)	0
Effect of acquisition under common control	(31,733)	0	(31,733)	0
Elimination of capital gain on sale of business branch	(18,665)	0	(18,665)	0
Effect of eliminating intercompany transactions	(14,839)	(1,913)	(14,115)	(1,499)
Reversal of write-downs and capital gains on equity investments	6,121	0	6,121	0
Sale of know-how	(7)	0	(7)	0
Goodwill impairment	(1,395)	0	(1,395)	0
Other	(1,054)	(251)	(801)	155
Deferred taxes	4,256	244	4,012	285
<b>Group shareholders' equity</b>	<b>279,177</b>	<b>9,893</b>	<b>241,291</b>	<b>30,857</b>

**FINANCIAL INCOME (EXPENSES)**

Financial income was positive by €1,583 thousand, compared to a negative result of €2,801 thousand last year; this result is broken down as follows:

	Quarter ended		Change
	31.03.2015	31.03.2014	
Financial income/(expenses)	(843)	(1,937)	1,094
Bank expenses	(1,682)	(474)	(1,208)
Foreign exchange differences	3,944	(424)	4,368
Other	164	34	130
<b>Total net financial income (expenses)</b>	<b>1,583</b>	<b>(2,801)</b>	<b>4,384</b>

It is also worth noting that the decrease in item "Financial income (expenses)" is due to the entering of a new loan agreement with a pool of banks for the amount of €140 million and the redemption, at the same time, of previous loans amounting to €126 million.

This transaction allowed for an increase in the average life of the financial debt and the reduction in the related charges.

The "Bank expenses" item mainly includes:

- the portion pertaining to the up front fees period, paid upon opening of long-term loans, in the amount of €1,262 thousand, of which €1,250 thousand are connected with the early redemption of some long-term loans,
- factoring costs, amounting to €214 thousand (€129 thousand in 2014), related to commissions without recourse.

In 2014, the item "Other" included gains from investment products, in the amount of €115 thousand, and dividends received by the company Idec Corporation, in the amount of €42 thousand.

Losses generated by companies carried at equity were recognised in the amount of €60 thousand (compared with profits €42 thousand as at 31 March 2014).

**OUTLOOK FOR CURRENT YEAR AND SUBSEQUENT EVENTS**

The results of the first quarter confirm the Group positive trend above all in the European market. This growth proves the appreciation that the market expresses with respect to technological solutions stemming from intense research and development activities and a strict collaboration with our customers. In particular, it is worth noting the product novelties launched in the segment of Hand Helds and Mobile Computers: the presentation scanner Cobalto™, the new linear imager Heron™ scanner and Joya X2, the self-shopping device, which highlight, once more, Datalogic's leadership in the Food and Non-food Retail segment.

Moreover, significant investments are still being made in R&D. Especially in the Business Development Division, innovation represents not only a major and indispensable pillar for Datalogic's future, but also a

dynamic and effective transversal structure according to which the Group will systematically rely on technology as the essential driver for growth and value generation.

While taking also account of the positive trend in booking related to the quarter, a recovery in reference markets is expected in 2015. The two main operating divisions, ADC and Industrial Automation, will seize this chance by relying on the huge investments made, and still underway, aimed at upgrading the product range and increasing the market share.

## **SECONDARY LOCATIONS**

The Parent Company has no secondary locations.

The Chairman of the Board of Directors  
(Mr. Romano Volta)

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

ASSETS (Euro/000)	Note	31.03.2015	31.12.2014
<b>A) Non current assets (1+2+3+4+5+6+7)</b>		<b>379.615</b>	<b>346.884</b>
<b>1) Tangible assets</b>		<b>59.433</b>	<b>57.157</b>
land	1	5.537	5.365
buildings	1	25.346	24.698
other assets	1	23.167	22.673
assets in progress and payments on account	1	5.383	4.421
<b>2) Intangible assets</b>		<b>246.229</b>	<b>221.439</b>
goodwill	2	185.165	164.412
development costs	2	6.889	6.809
other	2	52.860	49.031
assets in progress and payments on account	2	1.315	1.187
<b>3) Equity investments in associates</b>	3	<b>1.748</b>	<b>1.808</b>
<b>4) Financial assets</b>		<b>24.257</b>	<b>24.132</b>
equity investments	4	3.491	3.481
securities	4	361	361
other	4	20.405	20.290
<b>5) Loans</b>	4	<b>180</b>	
<b>6) Trade and other receivables</b>	7	<b>1.939</b>	<b>1.721</b>
<b>7) Receivables for deferred tax assets</b>	13	<b>45.829</b>	<b>40.627</b>
<b>B) Current assets (8+9+10+11+12+13+14)</b>		<b>269.700</b>	<b>253.395</b>
<b>8) Inventories</b>		<b>73.948</b>	<b>62.416</b>
raw and ancillary materials and consumables	8	19.657	12.367
work in progress and semi-finished products	8	26.030	21.896
finished products and goods	8	28.261	28.153
<b>9) Trade and other receivables</b>	7	<b>87.550</b>	<b>84.783</b>
<b>trade receivables</b>	7	<b>69.262</b>	<b>70.184</b>
trade receivables from third parties	7	67.806	68.894
trade receivables from associates	7	1.456	1.281
trade receivables from related parties	7		9
<b>other receivables – accrued income and prepaid expenses</b>	7	<b>18.288</b>	<b>14.599</b>
of which from related parties		77	75
<b>10) Tax receivables</b>	9	<b>16.153</b>	<b>16.809</b>
of which from parent company		7.937	8.719
<b>11) Financial assets</b>	4	<b>744</b>	<b>3.234</b>
securities		0	0
other		744	3.234
<b>12) Loans</b>	4	<b>0</b>	<b>0</b>
of which from parent company		0	0
<b>13) Financial assets - Derivatives</b>	6	<b>0</b>	<b>0</b>
<b>14) Cash and cash equivalents</b>	10	<b>91.305</b>	<b>86.153</b>
<b>Total assets (A+B)</b>		<b>649.315</b>	<b>600.279</b>

## CONSOLIDATED STATEMENT OF FINANCIAL POSITION

LIABILITIES (Euro/000)	Note	31.03.2015	31.12.2014
<b>A) Total shareholders' equity (1+2+3+4+5)</b>	11	<b>279.177</b>	<b>241.291</b>
1) Share capital	11	146.659	147.490
2) Reserves	11	36.718	7.894
3) Profits (losses) of previous years	11	85.907	55.050
4) Group profit (loss) for the period/year	11	9.893	30.857
5) Minority interests	11	0	0
<b>B) Non-current liabilities (6+7+8+9+10+11+12)</b>		<b>202.556</b>	<b>132.909</b>
6) Financial payables	12	153.149	89.519
7) Financial liabilities - Derivatives	6	225	262
8) Tax payables	9	52	37
9) Deferred tax liabilities	13	26.768	21.648
10) Post-employment benefits	14	6.936	7.201
11) Provisions for risks and charges	15	12.034	11.161
12) Other liabilities	16	3.392	3.081
<b>C) Current liabilities (13+14+15+16+17)</b>		<b>167.582</b>	<b>226.079</b>
13) Trade and other payables	16	119.766	130.879
<b>Trade payables</b>	16	<b>78.670</b>	<b>92.167</b>
trade payables to third parties	16	78.333	91.611
trade payables to parent company	16		207
trade payables to associates	16	60	76
trade receivables to related parties	16	277	273
<b>other payables – accrued liabilities and deferred income</b>	16	<b>41.096</b>	<b>38.712</b>
14) Tax payables	9	10.297	10.785
of which from parent company		429	23
15) Provisions for risks and charges	15	9.222	8.440
16) Financial liabilities - Derivatives	6	0	0
17) Financial payables	12	28.297	75.975
<b>Total liabilities (A+B+C)</b>		<b>649.315</b>	<b>600.279</b>

## CONSOLIDATED STATEMENT OF INCOME

(Euro /000)	Note	31.03.2015	31.03.2014
<b>1) Total revenues</b>	17	<b>122.316</b>	<b>108.246</b>
Revenues from sale of products		116.432	103.026
Revenues from services		5.884	5.220
<i>of which from related parties</i>		1.338	1.895
<b>2) Cost of goods sold</b>	18	<b>65.208</b>	<b>55.626</b>
of which non-recurring	18	(9)	
<i>of which from related parties</i>		55	66
<b>Gross profit (1-2)</b>		<b>57.108</b>	<b>52.620</b>
<b>3) Other operating revenues</b>	19	<b>691</b>	<b>223</b>
<b>4) R&amp;D expenses</b>	18	<b>11.689</b>	<b>9.739</b>
of which non-recurring	18	69	
of which amortisation, depreciation and write-downs pertaining to acquisitions		26	
<b>5) Distribution expenses</b>	18	<b>23.598</b>	<b>20.098</b>
of which non-recurring	18	378	
<i>of which from related parties</i>		5	
<b>6) General and administrative expenses</b>	18	<b>11.269</b>	<b>11.208</b>
of which non-recurring	18	24	
of which amortisation, depreciation and write-downs pertaining to acquisitions	18	1.469	1.389
<i>of which from related parties</i>		215	264
<b>7) Other operating expenses</b>	18	<b>458</b>	<b>509</b>
<i>of which from related parties</i>	18	3	
<b>Total operating costs</b>		<b>47.014</b>	<b>41.554</b>
<b>Operating result</b>		<b>10.785</b>	<b>11.289</b>
<b>8) Financial income</b>	20	<b>30.226</b>	<b>4.173</b>
<i>of which from related parties</i>			11
<b>9) Financial expenses</b>	20	<b>28.643</b>	<b>6.974</b>
<b>Net financial income (expenses) (8-9)</b>		<b>1.583</b>	<b>(2.801)</b>
<b>10) Profits from associates</b>	3	<b>(60)</b>	<b>42</b>
<b>Profit (loss) before taxes from the operating assets</b>		<b>12.308</b>	<b>8.530</b>
Income tax	21	2.415	1.579
<b>Profit/(loss) for the period</b>		<b>9.893</b>	<b>6.951</b>
Basic earnings/(loss) per share (€)	22	0,1275	0,1208
Diluted earnings/(loss) per share (€)	22	0,1275	0,1208



## CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

(Euro /000)	Note	31.03.2015	31.03.2014
<b>Net profit/(loss) for the period</b>		<b>9.893</b>	<b>6.951</b>
<b>Other components of the statement of comprehensive income:</b>			
<i>Other components of the statement of comprehensive income which will be restated under profit/(loss) for the year:</i>			
Profit/(loss) on cash flow hedges	11	26	22
Profit/(loss) due to translation of the accounts of foreign companies	11	19.875	167
Profit (loss) on exchange rate adjustments for financial assets available for sale	11		
Reserve for exchange rate adjustment	11	8.923	(1.035)
<b>Total Other components of the statement of comprehensive income which will be restated under profit/(loss) for the year</b>		<b>28.824</b>	<b>(846)</b>
<b>Total net profit/(loss) for the period</b>		<b>38.717</b>	<b>6.105</b>
Attributable to:			
Parent company shareholders		38.717	6.105
Minority interests		0	0

## CONSOLIDATED STATEMENT OF CASH FLOW

(Euro /000)	31.03.2015	31.03.2014
<b>Pre-tax profit</b>	<b>12.308</b>	<b>8.530</b>
Depreciation and amortisation of tangible and intangible assets and write-downs	4.443	4.176
Change in employee benefits reserve	(265)	(43)
Provision to the write-down reserve	65	265
Net financial expenses/(income) including exchange rate differences	(1.583)	2.801
Adjustments to value of financial assets	60	(42)
<b>Cash flow from operations before changes in working capital</b>	<b>15.028</b>	<b>15.687</b>
Change in trade receivables (net of provision)	857	(1.590)
Change in final inventories	(11.532)	(2.804)
Change in current assets	(3.689)	(1.660)
Change in other medium-/long-term assets	(218)	129
Change in trade payables	(13.497)	(18.017)
Change in other current liabilities	2.384	1.670
Other medium/long-term assets	311	208
Change in provisions for risks and charges	1.655	507
Commercial foreign exchange gains/(losses)	(1.722)	(460)
<b>Cash flow from operations after changes in working capital</b>	<b>(10.423)</b>	<b>(6.330)</b>
Change in tax	(2.314)	(690)
Foreign exchange effect of tax	2.340	(11)
Interest paid and banking expenses	(2.361)	(2.377)
<b>Cash flow generated from operations (A)</b>	<b>(12.758)</b>	<b>(9.408)</b>
(Increase)/decrease in intangible assets excluding exchange rate effect	(379)	(118)
(Increase)/decrease in tangible assets excluding exchange rate effect	(1.925)	(2.027)
Change in unconsolidated equity investments	(10)	(12)
<b>Changes generated by investment activity (B)</b>	<b>(2.314)</b>	<b>(2.157)</b>
Change in LT/ST financial receivables	2.310	1.627
Change in short-term and medium-/long-term financial debt	15.906	(2.082)
Financial foreign exchange gains/(losses)	5.666	36
Purchase/sale of treasury shares	(829)	12.115
Change in reserves and exchange rate effect of financial assets/liabilities, equity and tangible and intangible assets	(2.723)	(931)
<b>Cash flow generated (absorbed) by financial assets (C)</b>	<b>20.330</b>	<b>10.765</b>
<b>Net increase (decrease) in available cash (A+B+C)</b>	<b>5.258</b>	<b>(800)</b>
<b>Net cash and cash equivalents at beginning of period (Note 10)</b>	<b>85.852</b>	<b>128.448</b>
<b>Net cash and cash equivalents at end of period (Note 10)</b>	<b>91.110</b>	<b>127.648</b>

## CHANGES IN CONSOLIDATED SHAREHOLDERS' EQUITY

Description	Share capital and capital reserves		Reserves of Statement of Comprehensive Income					Profit for previous years						
	Total share capital and capital reserves	Cash-flow hedge reserve	Translation reserve	Reserve for exchange rate adjustment	Actuarial gains/(losses) reserve	Held-for-sale financial assets reserve	Total Reserves of Statement of Comprehensive Income	Earnings carried forward	Capital contribution reserve	Legal reserve	IAS reserve	Total	Profit for the year	Total Group shareholders' equity
<b>01.01.2014</b>	<b>137.000</b>	<b>(280)</b>	<b>(12.729)</b>	<b>(2.767)</b>	<b>(378)</b>	<b>0</b>	<b>(16.154)</b>	<b>23.466</b>	<b>958</b>	<b>4.388</b>	<b>8.683</b>	<b>37.495</b>	<b>26.906</b>	<b>185.247</b>
Allocation of earnings	0						0	26.906				26.906	(26.906)	0
Dividends			0				0					0		0
Translation reserve	0						0					0		0
Change in IAS reserve	0						0					0		0
Sale/purchase of treasury shares	12.115						0					0		12.115
Other changes							0					0		0
Profit/(loss) as at 31.03.2014	0						0					0	6.951	6.951
Total other components of the statement of comprehensive income		22	167	(1.035)			(846)							(846)
<b>31.03.2014</b>	<b>149.115</b>	<b>(258)</b>	<b>(12.562)</b>	<b>(3.802)</b>	<b>(378)</b>	<b>0</b>	<b>(17.000)</b>	<b>50.372</b>	<b>958</b>	<b>4.388</b>	<b>8.683</b>	<b>64.401</b>	<b>6.951</b>	<b>203.467</b>
Description	Share capital and capital reserves		Reserves of Statement of Comprehensive Income					Profit for previous years						
	Total share capital and capital reserves	Cash-flow hedge reserve	Translation reserve	Reserve for exchange rate adjustment	Actuarial gains/(losses) reserve	Held-for-sale financial assets reserve	Total Reserves of Statement of Comprehensive Income	Earnings carried forward	Capital contribution reserve	Legal reserve	IAS reserve	Total	Profit for the year	Total Group shareholders' equity
<b>01.01.2015</b>	<b>147.490</b>	<b>(190)</b>	<b>2.702</b>	<b>5.542</b>	<b>(378)</b>	<b>218</b>	<b>7.894</b>	<b>40.674</b>	<b>958</b>	<b>4.735</b>	<b>8.683</b>	<b>55.050</b>	<b>30.857</b>	<b>241.291</b>
Allocation of earnings	0						0	30.857				30.857	(30.857)	0
Dividends			0				0					0		0
Translation reserve	0						0					0		0
Change in IAS reserve	0						0					0		0
Sale/purchase of treasury shares	(831)						0					0		(831)
Other changes							0					0		0
Profit/(loss) as at 31.03.2015	0						0					0	9.893	9.893
Total other components of the statement of comprehensive income		26	19.875	8.923			28.824							28.824
<b>31.03.2015</b>	<b>146.659</b>	<b>(164)</b>	<b>22.577</b>	<b>14.465</b>	<b>(378)</b>	<b>218</b>	<b>36.718</b>	<b>71.531</b>	<b>958</b>	<b>4.735</b>	<b>8.683</b>	<b>85.907</b>	<b>9.893</b>	<b>279.177</b>

## **EXPLANATORY NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

### **INTRODUCTION**

The Datalogic Group produces and sells handheld readers, fixed scanners for the industrial market, mobile computers, fixed scanners for the retail market and sensors. The Group is also active in self scanning solutions and products for industrial marking.

Datalogic S.p.A. (hereinafter, "Datalogic", the "Parent Company" or the "Company") is a joint-stock company listed on the STAR segment of Borsa Italiana, with its registered office in Italy. The address of the registered office is Via Candini, 2 - Lippo di Calderara (BO).

The Company is a subsidiary of Hydra S.p.A., which is also based in Bologna and is controlled by the Volta family.

This Interim report on operations as at 31 March 2015 includes the figures of the Parent Company and its subsidiaries (defined hereinafter as the "Group") and its minority interests in associated companies. It was prepared by the Board of Directors on 7 May 2015.

### **PRESENTATION AND CONTENT OF THE CONSOLIDATED FINANCIAL STATEMENTS**

This Interim report on operations as at 31 March 2015 was prepared pursuant to Article 154 ter of the Italian Legislative Decree no. 58/1998, and to the Consob provisions in this field.

The International Accounting Standards (IAS) and International Financial Reporting Standards (IFRS) issued by the International Financial Reporting Interpretations Committee (IFRIC), endorsed by the European Commission and in force when this Report is approved, were applied for the evaluation and measurement of the accounting balances.

The criteria and accounting standards are consistent with those used for the financial statements as at 31 December 2014 to which reference is made for further details.

## GROUP STRUCTURE

The consolidated financial statements include the statements of the Parent Company and of the companies in which the former directly or indirectly holds the majority of voting rights.

The companies consolidated on a line-by-line basis for the period ended 31 March 2015 are as follows:

Company	Registered office	Share capital	Total shareholders' equity (€000)	Profit/loss for the period (€000)	% Ownership
Datalogic S.p.A.	Bologna – Italy	Euro 30,392,175	236,154	2,628	
Datalogic Real Estate France Sa	Paris – France	Euro 2,227,500	3,525	(6)	100%
Datalogic Real Estate Germany GmbH	Erkenbrechtsweller-Germany	Euro 1,025,000	1,601	(30)	100%
Datalogic Real Estate UK Ltd	Redbourn- England	GBP 3,500,000	5,183	6	100%
Datalogic IP Tech S.r.l.	Bologna – Italy	Euro 65,677	(3,135)	(1,439)	100%
Informatics Inc.	Plano Texas - Usa	\$USA 9,996,000	17,861	(98)	100%
Datalogic Automation S.r.l.	Monte San Pietro (BO) - Italy	Euro 10,000,000	8,391	2,537	100%
Datalogic Sweden AB	Malmö – Sweden	KRS 200,000	35	0	100%
Datalogic Automation Inc.	Telford, USA	\$USA 6,009,352	43,984	(2,813)	100%
Datalogic Automation PTY Ltd	Mount Waverley (Melbourne)-Australia	\$AUD 3,188,118	(280)	(40)	100%
Datalogic Automation Asia Limited	Hong-Kong -China	HKD 7,000,000	(442)	8	100%
Datalogic (Shenzhen) Trading Business China	Shenzhen - China	CNY 2,136,696	1,197	334	100%
Datalogic Hungary kft	Fonyod-Hungary	HUF 3,000,000	827	22	100%
Accu-Sort GmbH	Berlin - Germany	Euro 25,565	258	(3)	100%
Datalogic ADC S.r.l.	Bologna – Italy	Euro 10,000	177,273	2,808	100%
Datalogic Mobile Asia	Hong-Kong -China	HKD 100,000	77	(18)	100%
Datalogic Slovakia S.r.o.	Trnava-Slovakia	Euro 66,388	16,583	6,644	100%
Datalogic Holdings Inc.	Eugene OR-Usa	\$USA 100	93,907	(513)	100%
Datalogic ADC Inc.	Eugene OR-Usa	\$USA 11	93,241	510	100%
Datalogic ADC do Brazil	Sao Paulo - Brazil	R\$ 159,525	497	257	100%
Datalogic Scanning GmbH	Darmstadt-Germany	Euro 306,775	3,842	(10)	100%
Datalogic Scanning Eastern Europe GmbH	Darmstadt-Germany	Euro 25,000	2,337	99	100%
Datalogic ADC PTY	Sidney-Australia	\$ AUD 2	1,104	(25)	100%
Datalogic Vietnam LLC	Vietnam	USD 3,000,000	35,694	1,295	100%
Datalogic ADC Singapore	Singapore	SGD 100,000	649	132	100%

The following companies were consolidated at equity as at 31 March 2015:

<b>Company</b>	<b>Registered office</b>	<b>Share capital</b>	<b>Total shareholders' equity (€000)</b>	<b>Profit/loss for the period (€000)</b>	<b>% Ownership</b>
Laservall Asia Co. Ltd	Hong-Kong – China	HKD 460,000	3,344	(120)	50%

### ***Change in scope of consolidation***

With deed signed on 13 January 2015, the company Datalogic ADC Ltd was merged into the parent company Datalogic ADC S.r.l.. This transaction generated no changes in the scope of consolidation.

## INFORMATION ON THE STATEMENT OF FINANCIAL POSITION

### ASSETS

#### Note 1. Tangible assets

Details of movements as at 31 March 2015 and 31 December 2014 are as follows:

	31.03.2015	31.12.2014	Change
Land	5,537	5,365	172
Buildings	25,346	24,698	648
Other assets	23,167	22,673	494
Assets in progress and payments on account	5,383	4,421	962
<b>Total</b>	<b>59,433</b>	<b>57,157</b>	<b>2,276</b>

The "Other assets" item as at 31 March 2015 mainly includes the following categories: Plant and machinery (€4,486 thousand), Trade and industrial equipment (€8,902 thousand), Office furniture and machines (€6,626 thousand), General plant (€1,740 thousand), Motor vehicles (€184 thousand), and Maintenance on third-party assets (€1,003 thousand).

The main increases for the period related to the purchase of office and electronic machines (€562 thousand) and the purchase of moulds (€295 thousand).

The balance of "Assets in progress and payments on account" consists of €3,570 thousand for investments related to the building of the new plant in Hungary (€488 thousand the increase of the first quarter 2015) and, for the remaining portion, to down payments for equipment, instruments and moulds for normal production activities.

#### Note 2. Intangible assets

Details of movements as at 31 March 2015 and 31 December 2014 are as follows:

	31.03.2015	31.12.2014	Change
Goodwill	185,165	164,412	20,753
Development costs	6,889	6,809	80
Other	52,860	49,031	3,829
Assets in progress and payments on account	1,315	1,187	128
<b>Total</b>	<b>246,229</b>	<b>221,439</b>	<b>24,790</b>

Goodwill, totalling €185,165 thousand, consisted of the following items:

	31.03.2015	31.12.2014	Change
CGU ADC	107,026	95,445	11,581
CGU IA	64,183	56,284	7,899
CGU Informatics	13,956	12,683	1,273
<b>Total</b>	<b>185,165</b>	<b>164,412</b>	<b>20,753</b>

The change in “Goodwill”, compared to 31 December 2014, is mainly attributable to translation differences.

Goodwill has been allocated to the CGUs (cash generating units) corresponding to the individual companies and/or sub-groups to which they pertain.

As highlighted in the paragraph included in the section on accounting standards and policies used in the financial statements for the year ended 31 December 2014, to which reference should be made, in compliance with IFRS 3, goodwill has not been amortised since 1 January 2004 and is tested for impairment each year unless loss indicators suggest the need for more frequent impairment testing. The estimated recoverable value of each CGU, associated with each goodwill item measured, consists of its corresponding value in use.

Value in use is calculated by discounting the future cash flows generated by the CGU – during production and at the time of its retirement – to present value using a certain discount rate, based on the Discounted cash flow method.

There were no write-downs as at 31 March 2015.

“**Development costs**”, which amount to €6,889 thousand, consist of specific development projects capitalised when they meet IAS 38 requirements and in compliance with Group policies, which call for the capitalisation only of projects relating to development of products featuring significant innovation.

The “**Other**” item, which amounts to €52,860 thousand, consists primarily of intangible assets acquired through business combinations carried out by the Group, which are specifically identified and valued in the context of purchase accounting. Details are shown in the following table:

	31.03.2015	31.12.2014	Useful life
<b>Acquisition of the PSC Group (on 30 November 2006)</b>	<b>20,747</b>	<b>18,959</b>	
<i>PATENTS</i>	20,214	18,329	20
<i>TRADE MARK</i>	271	320	10
<i>CLIENT PORTFOLIO</i>	262	310	10
<b>Acquisition of Informatics Inc. (on 28 February 2005)</b>	<b>0</b>	<b>110</b>	
<i>COMMERCIAL STRUCTURE</i>	0	110	10
<b>Acquisition of Evolution Robotics Retail Inc. (on 1 July 2010)</b>	<b>3,417</b>	<b>3,173</b>	
<i>PATENTS</i>	569	529	10
<i>TRADE SECRETS</i>	2,848	2,644	10
<b>Acquisition of Accu-Sort Inc. (on 20 January 2012)</b>	<b>17,750</b>	<b>16,288</b>	
<i>PATENTS</i>	10,530	9,656	10
<i>TRADE SECRETS</i>	7,220	6,632	10
<b>Licence agreement</b>	<b>6,899</b>	<b>6,492</b>	5-15
<b>Other</b>	<b>4,047</b>	<b>4,009</b>	
<b>TOTAL OTHER INTANGIBLE ASSETS</b>	<b>52,860</b>	<b>49,031</b>	

The “Other” item mainly consists of software licences.



The "Assets in progress and payment on account" item, equal to €1,315 thousand, is attributable, in the amount of €337 thousand, to the capitalisation of costs relating to the R&D projects with the features required by IAS 38 and currently still underway.

**Note 3. Equity investments in associates**

Equity investments owned by the Group as at 31 March 2015 were as follows:

	31.12.2014	Increases	Decreases	Exch. difference	Share of profit	31.03.2015
Laservall Asia Co. Ltd	1,732				(60)	1,672
Datalogic Automation AB	2					2
Specialvideo Srl	29					29
Datasensor GMBH	45					45
<b>Total associates</b>	<b>1,808</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(60)</b>	<b>1,748</b>

The change in the "associates" item is due to the Group result realised by the associate Laservall Asia Co.

**Note 4. Available-for-sale financial assets and Loans**

Available-for-sale financial assets include the following items:

	31.03.2015	31.12.2014	Change
Other equity investments	3,491	3,481	10
Long-term government bonds	361	361	0
Other LT financial assets	20,405	20,290	115
<b>Total long-term financial assets</b>	<b>24,257</b>	<b>24,132</b>	<b>125</b>
<b>Long- term loans</b>	<b>180</b>	<b>0</b>	<b>180</b>
<b>Other ST financial assets</b>	<b>744</b>	<b>3,234</b>	<b>(2,490)</b>
<b>Total financial assets</b>	<b>25,181</b>	<b>27,366</b>	<b>(2,185)</b>

The "Other ST financial assets" item comprises receivables from factoring companies regarding trade receivables disposed without recourse, for which, as at 31 March 2015, the amount of the sale has not yet been entirely collected.

As at 31 March 2015, equity investments held in other companies were as follows:

	31.12.2014	Increases	Decreases	Adj. to fair value	Adjustment on exchange rates	31.03.2015
Listed equity investments	3,394					3,394
Unlisted equity investments	87	10		0		97
<b>Total equity investments</b>	<b>3,481</b>	<b>10</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>3,491</b>

It should be noted that the Parent Company holds a minority interest in the Alien Technology Corporation which was written down completely as at 31 December 2010.

**Note 5. Financial instruments by category**

The statement of financial position items coming within the scope of “financial instruments” as defined by IAS/IFRSs are as follows:

<b>31.03.2015</b>	<b>Loans and receivables</b>	<b>Financial assets at fair value charged to the income statement</b>	<b>Available for sale</b>	<b>Total</b>
<b>Non-current financial assets</b>	<b>2,119</b>	<b>20,405</b>	<b>3,852</b>	<b>26,376</b>
Financial assets – equity investments (5)			3,491	3,491
Financial assets - Securities			361	361
Financial assets - Loans	180			180
Financial assets - Other		20,405		20,405
Other receivables (7)	1,939			1,939
<b>Current financial assets</b>	<b>178,066</b>	<b>0</b>	<b>0</b>	<b>178,066</b>
Trade receivables from third parties (7)	67,806			67,806
Other receivables from third parties (7)	18,211			18,211
Financial assets - Other (5)	744			744
Cash and cash equivalents (10)	91,305			91,305
<b>TOTAL</b>	<b>180,185</b>	<b>20,405</b>	<b>3,852</b>	<b>204,442</b>

<b>31.03.2015</b>	<b>Derivatives</b>	<b>Other financial liabilities</b>	<b>Total</b>
<b>Non-current financial liabilities</b>	<b>225</b>	<b>156,541</b>	<b>156,766</b>
Financial payables (12)		153,149	153,149
Financial liabilities - Derivative instruments (6)	225		225
Other payables (16)		3,392	3,392
<b>Current financial liabilities</b>	<b>0</b>	<b>147,726</b>	<b>147,726</b>
Trade payables to third parties (16)		78,333	78,333
Other payables (16)		41,096	41,096
Short-term financial payables (12)		28,297	28,297
<b>TOTAL</b>	<b>225</b>	<b>304,267</b>	<b>304,492</b>

## Fair value – hierarchy

All the financial instruments measured at fair value are classified in the three categories defined below:

**Level 1:** market prices

**Level 2:** valuation techniques (based on observable market data),

**Level 3:** valuation techniques (not based on observable market data).

31.03.2015	Level 1	Level 2	Level 3	Total
<b>Assets measured at fair value</b>				
Financial assets - Equity Investments (5)	3,394		97	3,491
Financial assets - LT securities (5)	361			361
Financial assets - Other LTs (5)			20,405	20,405
Financial assets - Other (5)			744	744
Financial assets - Loans	0		180	180
<b>Assets measured at fair value</b>	<b>3,755</b>	<b>0</b>	<b>21,426</b>	<b>25,181</b>
<b>Liabilities measured at fair value</b>				
Financial liabilities - LT Derivative instruments (6)		225		225
<b>Total Liabilities measured at fair value</b>	<b>0</b>	<b>225</b>	<b>0</b>	<b>225</b>

## Note 6. Financial derivatives

	31.03.2015		31.12.2014	
	Assets	Liabilities	Assets	Liabilities
<b>Financial instruments measured at fair value and recognised in the statement of comprehensive income</b>				
Interest rate derivatives - LT cash flow hedges	0	225	0	262
<b>Total</b>	<b>0</b>	<b>225</b>	<b>0</b>	<b>262</b>

### Interest rate derivatives

The Group has entered into interest rate derivative contracts to manage the risk stemming from changes in interest rates on bank borrowings, converting them from variable to fixed-rate via interest rate swaps having the same amortisation plan as the hedged underlying asset. As envisaged by IAS 39, the fair value of these contracts, totalling €225 thousand, is recognised in a specific equity reserve net of the tax effect, because they hedge future cash flows and meet all IAS 39 requirements for the application of hedge accounting.

As at 31 March 2015, the notional principal of interest swaps totalled €13,688 thousand (€14,625 thousand as at 31 December 2014).

### Currency derivatives

As at 31 March 2015 the Group had no active forward contracts for exchange rate risk.

**Note 7. Trade and other receivables****Trade and other receivables**

	<b>31.03.2015</b>	<b>31.12.2014</b>	<b>Change</b>
Third-party trade receivables	69,515	70,529	(1,014)
Less: provision for doubtful receivables	1,709	1,635	74
<b>Net third-party trade receivables</b>	<b>67,806</b>	<b>68,894</b>	<b>(1,088)</b>
<b>Receivables from associates</b>	<b>1,456</b>	<b>1,290</b>	<b>166</b>
Laservall Asia	567	487	80
Aczon		9	(9)
Datasensor GMBH	202	141	61
Specialvideo	38	24	14
Datalogic Automation AB	649	629	20
<b>Related-party receivables</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Total Trade receivables</b>	<b>69,262</b>	<b>70,184</b>	<b>(922)</b>
Other receivables – current accrued income and prepaid expenses	18,288	14,599	3,689
Other receivables – non-current accrued income and prepaid expenses	1,939	1,721	218
<b>Total other receivables - accrued income and prepaid expenses</b>	<b>20,227</b>	<b>16,320</b>	<b>3,907</b>
Less non-current portion	1,939	1,721	218
<b>Trade and other receivables - current portion</b>	<b>87,550</b>	<b>84,783</b>	<b>2,767</b>

**Trade receivables**

“Trade receivables falling due within 12 months” as at 31 March 2015 are equal to €69,262 thousand, down by 1% by comparison with 31 December 2014.

As at 31 March 2015, trade receivables assigned to the factoring amounted to €23,678 thousand (compared to €20,827 thousand at end 2014).

Receivables from associates arise from commercial transactions carried out at arm’s length conditions.

Customer trade receivables are posted net of doubtful debt provision totalling €1,709 thousand (€1,635 thousand as at 31 December 2014).

**Other receivables – accrued income and prepaid expenses**

The detail of the item “Other receivables - accrued income and prepaid expenses” is as shown below:

	<b>31.03.2015</b>	<b>31.12.2014</b>	<b>Change</b>
Other short-term receivables	3,191	1,943	1,248
Other long-term receivables	1,939	1,721	218
VAT receivables	12,412	9,727	2,685
Accrued income and prepaid expenses	2,685	2,929	(244)
<b>Total</b>	<b>20,227</b>	<b>16,320</b>	<b>3,907</b>

**Note 8. Inventories**

	31.03.2015	31.12.2014	Change
Raw and ancillary materials and consumables	19,657	12,367	7,290
Work in progress and semi-finished products	26,030	21,896	4,134
Finished products and goods	28,261	28,153	108
<b>Total</b>	<b>73,948</b>	<b>62,416</b>	<b>11,532</b>

The increase in Inventories, net of the exchange rate effect, would result equal to €6,591 thousand.

**Note 9. Tax receivables and tax payables**

As at 31 March 2015, the "Tax receivables" item amounted to €16,153 thousand, down by €656 thousand (€16,809 thousand as at 31 December 2014). This item includes the amount receivable from the Parent Company Hydra relating to the IRES (corporate tax) credit arising from participation in tax consolidation, equal to €7,937 thousand, down by €782 (€8,719 thousand as at 31 December 2014).

As at 31 March 2015, the "Tax payables" item amounted to €10,297 thousand, down by €488 thousand (€10,785 thousand as at 31 December 2014). This item includes the amount payable to the Parent Company Hydra relating to the IRES (corporate tax) liability arising from participation in tax consolidation, equal to €429 thousand as at 31 March 2015 (€23 thousand as at 31 December 2014).

**Note 10. Cash and cash equivalents**

Cash and cash equivalents are broken down as follows for the purposes of the cash flow statement:

	31.03.2015	31.12.2014	Change
Cash and cash equivalents shown on financial statements	91,305	86,153	5,152
Restricted cash	(45)	(160)	115
Current accounts	(150)	(141)	(9)
<b>Cash and cash equivalents for statement</b>	<b>91,110</b>	<b>85,852</b>	<b>5,258</b>

According to the requirements of CONSOB Communication no. 15519 of 28 July 2006, the Group's financial position is reported in the following table:

	<b>31.03.2015</b>	<b>31.12.2014</b>
A. Cash and bank deposits	91,260	85,993
B. Other cash and cash equivalents	45	160
<i>b1. restricted cash deposit</i>	45	160
C. Securities held for trading	361	361
<i>c1. Short-term</i>	0	0
<i>c2. Long-term</i>	361	361
<b>D. Cash and equivalents (A) + (B) + (C)</b>	<b>91,666</b>	<b>86,514</b>
E. Current financial receivables	744	3,234
F. Other current financial receivables	0	0
<i>f1. hedging transactions</i>	0	0
G. Bank overdrafts	150	141
H. Current portion of non-current debt	25,952	74,699
I. Other current financial payables	2,195	1,135
<i>i1. hedging transactions</i>	0	0
<i>i2. payables for lease</i>	250	247
<i>i3. current financial payables</i>	1,945	888
<b>J. Current financial debt (G) + (H) + (I)</b>	<b>28,297</b>	<b>75,975</b>
<b>K. Current financial debt, net (J) - (D) - (E) - (F)</b>	<b>(64,113)</b>	<b>(13,773)</b>
L. Non-current bank borrowing	152,651	88,950
M. Other non-current financial assets	20,585	20,290
N. Other non-current liabilities	723	831
<i>n1. hedging transactions</i>	225	262
<i>n2. payables for lease</i>	498	569
<b>O. Non-current financial debt (L) - (M) + (N)</b>	<b>132,789</b>	<b>69,491</b>
<b>P. Net financial debt (K) + (O)</b>	<b>68,676</b>	<b>55,718</b>

Net financial debt as at 31 March 2015 was €68,676 thousand, an improvement of 23.3% (€12,958 thousand) compared to 31 December 2014 (€55,718 thousand).

Note that the following transactions were carried out in the period:

- sale/purchase of treasury shares (82,517), which generated a positive cash flow amounting to €829 thousand,
- cash outflows for leaving incentives amounting to €1,451 thousand (€1,247 thousand related to costs allocated in 2014).

Investments were also made amounting to €2,304 thousand.

Net working capital as at 31 March 2015 amounted to €38,366 thousand, up by €24,462 thousand compared to 31 December 2014 (€13,904 thousand), mainly due to both the decrease in trade payables, from €92,167 thousand at year-end to €78,670 thousand at the end of the first quarter of this year, and the increase in inventories, equal to €11,532 thousand.

## INFORMATION ON STATEMENT OF FINANCIAL POSITION - SHAREHOLDERS' EQUITY AND LIABILITIES

### Note 11. Shareholders' equity

The detail of equity accounts is shown below, while changes in equity are reported in the specific statement:

	31.03.2015	31.12.2014
Share capital	30,392	30,392
Extraordinary share-cancellation reserve	2,813	2,813
Treasury shares held in portfolio	4,488	5,319
Treasury share reserve	2,453	1,624
Share premium reserve	106,513	107,342
<b>Share capital and capital reserves</b>	<b>146,659</b>	<b>147,490</b>
Cash-flow hedge reserve	(164)	(190)
Translation reserve	22,577	2,702
Reserve for exchange rate adjustment	14,465	5,542
Actuarial gains/(losses) reserve	(378)	(378)
Held-for-sale financial assets reserve	218	218
<b>Other reserves</b>	<b>36,718</b>	<b>7,894</b>
<b>Profits of previous years</b>	<b>85,907</b>	<b>55,050</b>
Earnings carried forward	71,531	40,674
Capital grant reserve	958	958
Legal reserve	4,735	4,735
IAS reserve	8,683	8,683
Profit (loss) for the period	9,893	30,857
<b>Total Group shareholders' equity</b>	<b>279,177</b>	<b>241,291</b>

### Share capital

Movements in share capital as at 31 December 2014 and 31 March 2015 are reported below (in €/000):

	Number of shares	Share capital	Extraordinary share-cancellation reserve	Treasury shares held in portfolio	Treasury share reserve	Share premium reserve	Total
<b>01.01.2015</b>	<b>58,254,398</b>	<b>30,392</b>	<b>2,813</b>	<b>5,319</b>	<b>1,624</b>	<b>107,342</b>	<b>147,490</b>
Purchase of treasury shares	(82,517)			(829)	829	(829)	(829)
Costs for the purchase/sale of treasury shares				(2)			(2)
<b>31.03.2015</b>	<b>58,171,881</b>	<b>30,392</b>	<b>2,813</b>	<b>4,488</b>	<b>2,453</b>	<b>106,513</b>	<b>146,659</b>

### *Extraordinary share-cancellation reserve*

On 20 February 2008, the Extraordinary Shareholders' Meeting of Datalogic S.p.A. approved a reduction in the share capital through cancellation of 5,409,981 treasury shares (equal to 8.472% of its share capital) owned by the Company.

Upon cancellation, as resolved by the Extraordinary Shareholders' Meeting, an extraordinary share-cancellation reserve, equal to €2,813 thousand, was created through the use of the share premium reserve. For this reason, this reserve remained under item "Share Capital".

### *Ordinary shares*

As at 31 March 2015, the total number of ordinary shares was 58,446,491, including 274,610 held as treasury shares, making the number of shares outstanding at that date 58,171,881.

### *Treasury shares*

Item "Treasury shares", amounting to €4,488 thousand, includes capital gains/(capital losses) resulting from the sale of treasury shares, net of purchases and related charges (€6,941 thousand). In the first quarter 2015, the Group purchased 82,517 treasury shares for a total amount of €831 thousand, recognised net of purchase costs (€2 thousand).

Against the purchase of the above-mentioned shares, pursuant to provisions set out by Art. 2357 of the Italian Civil Code, the treasury shares reserve was restricted for the amount of €829 thousand, taking the latter from the share premium reserve.

## **Other Reserves**

### *Cash-flow hedge reserve*

Following adoption of IAS 39, changes in the fair value of derivative contracts designated as effective hedging instruments are recognised in accounts directly with shareholders' equity, in the cash-flow hedge reserve. These contracts have been concluded to hedge exposure to the risk of interest rate fluctuations on variable-rate loans (negative by €225 thousand) and amounts are shown net of the tax effect (€61 thousand).

### *Translation Reserve*

In compliance with IAS 21, translation differences arising from translation of the foreign currency financial statements of consolidated companies into the Group accounting currency are classified as a separate equity component.

### *Reserve for exchange rate adjustment*

In application to IAS 21.15, this reserve comprises profit/losses generated by monetary elements which are an integral part of the net investment of foreign managements. In particular, it relates to the effect of exchange rates measurement at year end for receivables for loans in US dollars supplied by the Parent Company Datalogic S.p.A. to the subsidiaries Datalogic Automation Inc., Datalogic Automation S.r.l. and Datalogic Holdings Inc., and granted to acquire the Accu-Sort Inc. Group. For these loans no regulation



and/or a defined reimbursement plan is provided nor is it deemed probable that they will be reimbursed in the foreseeable future.

*Actuarial gains and losses reserve*

Pursuant to IAS 19R, this reserve includes actuarial gains and losses, which are now recognised under other components in the comprehensive income statement and permanently excluded from the income statement.

**Profits of previous years**

*IAS reserve*

This reserve was created upon first-time adoption of international accounting standards as at 1 January 2004 (Consolidated Financial statements for the year ended 31 December 2003) pursuant to IFRS 1.

*Profits/losses of previous years*

This item includes equity changes occurring in consolidated companies after acquisition date.

**Dividends**

On 28 April 2015, the Ordinary Shareholders' Meeting of Datalogic S.p.A. decided to distribute an ordinary dividend of €0.18 per share (€0.16 in 2014). Total dividends will be paid as from 13 May 2015.

The reconciliation between the Parent Company's shareholders' equity and net profit and the corresponding consolidated amounts is as shown below:

	31 March 2015		31 December 2014	
	Total equity	Period results	Total equity	Period results
<b><i>Parent Company shareholders' equity and profit</i></b>	<b>236,154</b>	<b>2,628</b>	<b>223,915</b>	<b>23,647</b>
Difference between consolidated companies' net equity and their carrying value in the Parent Company's financial statements; effect of equity-based valuation	106,166	9,185	79,786	60,159
Reversal of dividends	0	0	0	(51,890)
Amortisation of intangible assets "business combination"	(5,827)	0	(5,827)	0
Effect of acquisition under common control	(31,733)	0	(31,733)	0
Elimination of capital gain on sale of business branch	(18,665)	0	(18,665)	0
Effect of eliminating intercompany transactions	(14,839)	(1,913)	(14,115)	(1,499)
Reversal of write-downs and capital gains on equity investments	6,121	0	6,121	0
Sale of know-how	(7)	0	(7)	0
Goodwill impairment	(1,395)	0	(1,395)	0
Other	(1,054)	(251)	(801)	155
Deferred taxes	4,256	244	4,012	285
<b><i>Group shareholders' equity</i></b>	<b>279,177</b>	<b>9,893</b>	<b>241,291</b>	<b>30,857</b>

**Note 12. Financial payables**

The item, apportioned by short/long-term classification, is broken down as follows:

	<b>31.03.2015</b>	<b>31.12.2014</b>	<b>Change</b>
Long-term borrowings and financial liabilities	153,149	89,519	63,630
Short-term borrowings and financial liabilities	28,297	75,975	(47,678)
<b>Total financial payables</b>	<b>181,446</b>	<b>165,494</b>	<b>15,952</b>

The breakdown of this item is as detailed below:

	<b>31.03.2015</b>	<b>31.12.2014</b>	<b>Change</b>
Bank loans	178,603	163,649	14,954
Other	320	0	320
Payables to factoring companies	1,625	888	737
Payables for leasing	748	816	(68)
Bank overdrafts (ordinary current accounts)	150	141	9
<b>Total financial payables</b>	<b>181,446</b>	<b>165,494</b>	<b>15,952</b>

The breakdown of changes in the "Bank loans" item as at 31 March 2015 and 31 March 2014 is shown below:

	<b>2015</b>	<b>2014</b>
<b>1 January</b>	<b>163,649</b>	<b>227,674</b>
Foreign exchange differences	940	5
Increases	139,277	0
Repayments	(125,263)	0
Decreases for loan repayments		(1,995)
<b>31 March</b>	<b>178,603</b>	<b>225,684</b>

On 24 February 2015, Datalogic S.p.A. signed a loan agreement with a pool of banks for the amount of €140 million and redeemed at the same time, previous loans amounting to €126 million.

This transaction allowed for an increase in the average life of the financial debt and the reduction in the related charges.

The fair value of the loans (current and non-current) coincides substantially with their book value.

**Note 13. Net deferred tax assets**

Deferred tax assets and liabilities stem both from positive items already recognised in the income statement and subject to deferred taxation under current tax regulations and temporary differences between consolidated balance-sheet assets and liabilities and their relevant taxable value.

The total of net deferred tax assets is broken down as follows:

	<b>31.03.2015</b>	<b>31.12.2014</b>	<b>Change</b>
Receivables for deferred tax assets	45,829	40,627	5,202
Liabilities for deferred tax assets	(26,768)	(21,648)	(5,120)
<b>Net deferred tax assets</b>	<b>19,061</b>	<b>18,979</b>	<b>82</b>

The breakdown per company of net deferred tax assets is shown below:

	<b>31.03.2015</b>	<b>31.12.2014</b>	<b>Change</b>
Datalogic Automation Inc.	10,244	7,527	2,717
Datalogic ADC Inc	1,625	1,593	32
Datalogic Holdings Inc.	5,282	4,292	990
Informatics Inc	168	149	20
Datalogic S.p.A.	(8,492)	(3,698)	(4,794)
Datalogic IP Tech S.r.l.	6,501	7,013	(512)
Datalogic Automation S.r.l	988	641	347
Datalogic ADC S.r.l.	(366)	(1,155)	789
Datalogic Slovakia Sro	752	752	0
Datalogic Scanning GmbH	(447)	(442)	(5)
Datalogic RE Germany GmbH	(75)	(75)	0
Datalogic RE France SaS	52	52	0
Datalogic RE Uk Ltd	122	114	8
Datalogic ADC VN	730	547	183
Datalogic ADC PTY	87	83	4
Datalogic ADC HK Ltd	(3)	(2)	(1)
Datalogic ADC Singapore	9	8	1
<b>Total net long-term deferred taxes</b>	<b>17,177</b>	<b>17,399</b>	<b>(221)</b>
<b>Deferred taxes recognized due to the consolidation entries</b>	<b>1,884</b>	<b>1,580</b>	<b>304</b>
<b>Total net long-term deferred taxes</b>	<b>19,061</b>	<b>18,979</b>	<b>83</b>

The negative change of net deferred tax assets of Datalogic S.p.A. is attributable, in the amount of €3,973 thousand, to taxes for changes in exchange rates at year-end on receivables for loans in US dollars. It is recognised directly in Shareholders' Equity.

#### **Note 14. Post-employment benefits**

The breakdown of changes in the "Post-employment benefits" item as at 31 March 2015 and 31 March 2014 is shown below:

	<b>2015</b>	<b>2014</b>
<b>1 January</b>	<b>7,201</b>	<b>7,049</b>
Amount allocated in the period	355	396
Uses	(497)	(194)
Other movements	22	0
Social security receivables for the employee severance indemnity reserve	(145)	(245)
<b>31 March</b>	<b>6,936</b>	<b>7,006</b>

**Note 15. Provisions for risks and charges**

The breakdown of the "provisions for risks and charges" item was as follows:

	31.03.2015	31.12.2014	Change
Short-term provisions for risks and charges	9,222	8,440	782
Long-term provisions for risks and charges	12,034	11,161	873
<b>Total</b>	<b>21,256</b>	<b>19,601</b>	<b>1,655</b>

Below we show the detailed breakdown of and changes in this item:

	31.12.2014	Increases	(Uses) and (Releases)	Diff. exchange rate	31.03.2015
Product warranty provision	9,130	9	(691)	774	9,222
Provision for management incentive scheme	4,906	884			5,790
"Stock rotation" provision	2,557	287		212	3,056
Other	3,008	58	(125)	247	3,188
<b>Total Provisions for risks and charges</b>	<b>19,601</b>	<b>1,238</b>	<b>(816)</b>	<b>1,233</b>	<b>21,256</b>

The "**product warranty provision**" covers the estimated cost of repairing products sold as up to 31 March 2015 and covered by periodical warranty; it amounts to €9,222 thousand (of which €5,950 thousand long-term) and is considered sufficient in relation to the specific risk it covers.

The increase in the "**provision for management incentive scheme**" is attributable to the estimate on the portion pertaining to the provision for a long-term plan for directors and managers for the 2013-2015 period.

The "**Stock rotation provision**", equal to €3,056 thousand, is related to the ADC Group and Informatics;

The "**Other**" item mainly comprises:

- €2,041 thousand for a possible tax liability related to a company outside the Group;
- €302 thousand for a pending tax dispute related to some Italian companies;
- €296 thousand for agent termination indemnities.

**Note 16. Trade and other payables**

This table shows the details of trade and other payables:

	31.03.2015	31.12.2014	Change
Trade payables due within 12 months	78,333	91,611	(13,278)
<b>Third-party trade payables</b>	<b>78,333</b>	<b>91,611</b>	<b>(13,278)</b>
<b>Payables to associates</b>	<b>60</b>	<b>76</b>	<b>(16)</b>
<i>Laservall Asia</i>	56	72	(16)
<i>Specialvideo</i>	2		2
<i>Datalogic Automation AB</i>	2	4	(2)
<b>Payables to the parent company</b>	<b>0</b>	<b>207</b>	<b>(207)</b>
<i>Hydra</i>		207	(207)
<b>Payables to related parties</b>	<b>277</b>	<b>273</b>	<b>4</b>
<b>Total Trade payables</b>	<b>78,670</b>	<b>92,167</b>	<b>(13,497)</b>
Other payables – current accrued liabilities and deferred income	41,096	38,712	2,384
Other payables – non-current accrued liabilities and deferred income	3,392	3,081	311
<b>Total other payables – accrued liabilities and deferred income</b>	<b>44,488</b>	<b>41,793</b>	<b>2,695</b>
Less non-current portion	3,392	3,081	311
<b>Current portion</b>	<b>119,766</b>	<b>130,879</b>	<b>(11,113)</b>

**Other payables – accrued liabilities and deferred income**

The detailed breakdown of this item is as follows:

	31.03.2015	31.12.2014	Change
Other current payables:	20,813	20,621	192
<i>Payables to employees</i>	15,439	14,440	999
<i>Payables to pension and social security agencies</i>	3,567	4,400	(833)
<i>Directors' remuneration payable</i>	520	430	90
<i>Other payables</i>	1,287	1,351	(64)
Other long-term payables	3,392	3,081	311
VAT liabilities	1,236	1,413	(177)
Accrued liabilities and deferred income	19,047	16,678	2,369
<b>Total</b>	<b>44,488</b>	<b>41,793</b>	<b>2,695</b>

Payables to employees are the amounts due for wages and salaries and holidays, accrued with respect to staff at balance-sheet date. It is worth noting that this item includes €103 thousand related to the debt for the management incentive scheme related to re-organization occurred in 2014 (€1,369 thousand as at 31 December 2014) and €293 thousand related to costs for 2015.

## INFORMATION ON THE INCOME STATEMENT

### Note 17. Revenues

	Quarter ended		Change
	31.03.2015	31.03.2014	
Revenues from sale of products	116,432	103,026	13,406
Revenues from services	5,884	5,220	664
<b>Total</b>	<b>122,316</b>	<b>108,246</b>	<b>14,070</b>

Revenues earned from sales of goods and services decreased by 13% year on year (3.8% at constant Euro/Dollar exchange rates).

Below is the regional breakdown of revenues in percentage terms:

	31.03.2015	% of total revenues	31.03.2014	% of total revenues	Change
Revenues in Italy	12,749	10.4%	12,016	11.1%	6%
Revenues in Europe	50,699	41.4%	46,934	43.4%	8%
Revenues in North America	34,119	27.9%	30,074	27.8%	13%
Revenues in Rest of the World	24,749	20.2%	19,222	17.8%	29%
<b>Total revenues</b>	<b>122,316</b>	<b>100%</b>	<b>108,246</b>	<b>100%</b>	<b>13%</b>

### Note 18. Cost of goods sold and operating costs

Pursuant to the introduction of IAS principles, the following table reports non-recurring costs and amortisation arising from acquisitions as extraordinary items no longer listed separately but included in ordinary operations.

	Quarter ended		Change
	31.03.2015	31.03.2014	
<b>TOTAL COST OF GOODS SOLD (1)</b>	<b>65,208</b>	<b>55,626</b>	<b>9,582</b>
<i>of which non-recurring</i>	<i>(9)</i>	<i>(9)</i>	
<b>TOTAL OPERATING COSTS (2)</b>	<b>47,014</b>	<b>41,554</b>	<b>5,460</b>
Research and Development expenses	11,689	9,739	1,950
<i>of which non-recurring</i>	<i>69</i>	<i>69</i>	
<i>of which amortisation, depreciation pertaining to acquisitions</i>	<i>26</i>	<i>0</i>	<i>26</i>
Distribution expenses	23,598	20,098	3,500
<i>of which non-recurring</i>	<i>378</i>	<i>378</i>	
General and administrative expenses	11,269	11,208	61
<i>of which non-recurring</i>	<i>24</i>	<i>24</i>	
<i>of which amortisation, depreciation pertaining to acquisitions</i>	<i>1,469</i>	<i>1,389</i>	<i>80</i>
Other operating costs	458	509	(51)
<i>of which non-recurring</i>	<i>0</i>	<i>0</i>	
<b>TOTAL (1+2)</b>	<b>112,222</b>	<b>97,180</b>	<b>15,042</b>
<b>of which non-recurring costs</b>	<b>462</b>	<b>0</b>	<b>462</b>
<b>of which amortisation, depreciation pertaining to acquisitions</b>	<b>1,495</b>	<b>1,389</b>	<b>106</b>

The item non-recurring cost and (revenues) shows a positive amount of €462.

The breakdown of items, included in the balance-sheet statement, is as follows:

<b>ITEM</b>	<b>AMOUNT</b>	<b>TYPE OF COST</b>
1) "Cost of goods sold"	(9)	early retirement incentives
2) "R&D expenses"	69	early retirement incentives
3) "Distribution expenses"	378	early retirement incentives
4) "General and administrative expenses"	24	early retirement incentives
<b>TOTAL NON-RECURRING REVENUES</b>	<b>462</b>	

These costs result from the re-organisation activities internal to the Group.

The amortisation from acquisitions (equal to €1,495 thousand) included under "General and administrative expenses" are comprised of:

	<b>Quarter ended</b>		<b>Change</b>
	<b>31.03.2015</b>	<b>31.03.2014</b>	
Acquisition of the PSC Group (on 30 November 2006)	619	510	109
Acquisition of Laservall SPA (on 27 August 2004)	0	110	(110)
Acquisition of Informatics Inc. (on 28 February 2005)	118	146	(28)
Acquisition of Evolution Robotics Retail Inc. (on 1 July 2010)	155	128	27
Acquisition of Accu-Sort Inc. (on 20 January 2012)	603	495	108
<b>TOTAL AMORTISATION FROM ACQUISITIONS</b>	<b>1,495</b>	<b>1,389</b>	<b>106</b>

### **Total cost of goods sold (1)**

This item increased by 17.2% compared to the same period in 2014. At constant Euro/Dollar exchange rates, and net of extraordinary costs, the increase would have been of 3.9%, in line with the increase of revenues at constant exchange rates.

### **Total operating costs (2)**

The operating costs, net of the non-recurring items and the amortisation inherent in the acquisitions, increased by 12.2% from €40,165 thousand to €45,048 thousand. At constant exchange rates, and net of extraordinary costs, the increase is remarkably lower (equal to around 3%) and it is primarily attributable to R&D and distribution costs.

In particular:

- **"R&D expenses"** amounted to €11,689 and increased by €1,950 thousand compared to the same period of the previous year (equal to €9,739 thousand). At constant exchange rates and net of extraordinary costs (€801 thousand, 8.2%), they amounted to €10,540 thousand. This increase, at constant exchange rates, is primarily due to the increase in personnel costs, for €517 thousand, and higher operating expenses (€259 thousand).

- **"Distribution expenses"** amounted to €23,598 thousand (€20,098 thousand in the same period of 2014), while they amounted to €21,178 thousand at constant exchange rates, and net of non-recurring items, with an increase of €1,080 thousand, equal to 5.4%. This increase, at constant exchange rates, is attributable to the €823 thousand increase in payroll and employee benefits costs and sales/service expenses (+€239 thousand).
- **"General and administrative expenses"** were €11,269 thousand. Net of extraordinary items and at constant exchange rates, this item decreased amounted to €9,142 thousand, down by €677 compared to the same period of the previous year (equal to -6.9%). This decrease, at constant exchange rates, is primarily related to personnel costs, totalling €457 thousand and consultancy expenses, totalling €231 thousand.

The detailed breakdown of "Other operating costs" is as follows:

	Quarter ended		Change
	31.03.2015	31.03.2014	
Non-income taxes	228	171	57
Cost charge backs	108	144	(36)
Provisions for doubtful accounts	65	265	(200)
Capital losses on assets	0	3	(3)
Contingent liabilities	4		4
Other	53	(74)	127
<b>Total</b>	<b>458</b>	<b>509</b>	<b>(51)</b>

Item "Other" in 2014 amounted to €74 thousand and included €105 thousand related to the redemption of a reserve.

### **Breakdown of costs by type**

The following table provides the details of total costs (cost of goods sold + total operating costs) by type, for the main items:



	Quarter ended		Change
	31.03.2015	31.03.2014	
Purchases	53,258	44,553	8,705
Inventory change	(7,026)	(6,841)	(185)
Payroll & employee benefits	38,496	33,419	5,077
Amortisation, depreciation and write-downs	4,443	4,176	267
Goods receipt & shipment	3,958	3,347	611
Marketing expenses	2,201	1,934	267
Travel & accommodation	2,142	1,659	483
Building expenses	1,644	1,473	171
Repairs	1,561	1,108	453
Technical, legal and tax advisory services	1,534	1,876	(342)
Material collected from the warehouse	1,230	1,293	(63)
Vehicle expenses	829	956	(127)
Subcontracted work	748	216	532
EDP expenses	720	715	5
Consumables	554	542	12
Telephone expenses	550	495	55
Utilities	526	502	24
Costs for sundry services	522	362	160
Directors' remuneration	424	469	(45)
Accounts certification expenses	391	168	223
Royalties	379	555	(176)
Commissions	377	283	94
Meeting expenses	344	339	5
Quality certification expenses	323	253	70
Insurance	270	259	11
Entertainment expenses	173	195	(22)
R&D materials	136	230	(94)
Stationery and printings	123	104	19
Leasing and maintenance of plant and machinery	111	119	(8)
Other	1,281	2,421	(1,140)
<b>Total Cost of goods sold and operating costs</b>	<b>112,222</b>	<b>97,180</b>	<b>15,042</b>

The increase in item "Travel & accommodation" is primarily related to the higher attendance to exhibitions and fairs.

The "Repairs" item increased by €453 thousand, especially in the ADC division. This increase, at constant exchange rates, would be remarkably lower.

The "Marketing expenses" item, equal to €2,201 thousand, remained unchanged compared to the same period in 2014, at constant exchange rates. An increase in advertising and fairs costs however increased, offset by the decrease in allocations made for marketing co-participation expenses.

The "Other" item mainly consists of several costs all of which are lower than €100 thousand.

The detailed breakdown of payroll and employee benefits costs is as follows:

	Quarter ended		Change
	31.03.2015	31.03.2014	
Wages and salaries	30,316	25,050	5,266
Social security charges	5,187	5,647	(460)
Employee severance indemnities	423	377	46
Retirement and similar benefits	301	215	86
Medium- to long-term managerial incentive plan	884	600	284
Other costs	1,385	1,530	(145)
<i>of which leaving incentives</i>	<i>462</i>	<i>377</i>	<i>85</i>
<b>Total</b>	<b>38,496</b>	<b>33,419</b>	<b>5,077</b>

The "Wages and salaries" item, equal to €30,316 thousand, includes *Sales commissions and incentives* of €3,535 thousand (€2,716 thousand as at 31 March 2014 and €3,188 thousand at constant rates). The increase, at constant exchange rates, in item "Wages and salaries" (equal to €2,272 thousand) is primarily attributable to the strengthening of the commercial network and R&D in-house activities.

The "Other costs" item includes leave incentives amounting to €462 thousand, classified under item "non-recurring costs and revenues", while, in the same period of 2014, this item included leave incentives totalling €377 thousand, which were not classified under item "non-recurring costs and revenues" as they were related to the normal managerial turnover.

#### **Note 19. Other operating revenues**

The detailed breakdown of this item is as follows:

	Quarter ended		Change
	31.03.2015	31.03.2014	
Miscellaneous income and revenues	290	72	218
Grants to Research and Development expenses	295	33	262
Rents	16	19	(3)
Capital gains on asset disposals	3	5	(2)
Incidental income and cost cancellation	3	6	(3)
Other	84	88	(4)
<b>Total</b>	<b>691</b>	<b>223</b>	<b>468</b>

#### **Note 20. Net financial income (expenses)**

	Quarter ended		Change
	31.03.2015	31.03.2014	
Financial income/(expenses)	(843)	(1,937)	1,094
Bank expenses	(1,682)	(474)	(1,208)
Foreign exchange differences	3,944	(424)	4,368
Other	164	34	130
<b>Net financial income (expenses)</b>	<b>1,583</b>	<b>(2,801)</b>	<b>4,384</b>

It is also worth noting that the decrease in item "Financial income (expenses)" is due to the entering of a new loan agreement with a pool of banks for the amount of €140 million and the redemption, at the same time, of previous loans amounting to €126 million. This transaction allowed for an increase in the average life of the financial debt and the reduction in the related charges.

The "Bank expenses" item mainly includes:

- the portion pertaining to the up front fees period, paid upon opening of long-term loans, in the amount of €1,262 thousand, of which €1,250 thousand are connected with the early redemption of some long-term loans;
- factoring costs, amounting to €214 thousand (€129 thousand in 2014), related to commissions without recourse.

Foreign exchange differences, totalling €3,944 thousand, consisted of the following items:

- positive exchange difference amounting to €3,221 thousand of the Parent Company,
- positive exchange difference amounting to €1,252 thousand of Gruppo Industrial Automation,
- negative exchange difference amounting to €653 thousand of Gruppo Automatic Data Capture.

In 2014, the item "Other" included gains from investment products, in the amount of €115 thousand, and dividends received by the company Idec Corporation, in the amount of €42 thousand.

Losses generated by companies carried at equity were recognised in the amount of €60 thousand (compared with profits €42 thousand as at 31 March 2014).

## **Note 21. Taxes**

	Quarter ended		Change
	31.03.2015	31.03.2014	
Income tax	3,940	998	2,942
Deferred taxes	(1,525)	581	(2,106)
<b>Total</b>	<b>2,415</b>	<b>1,579</b>	<b>836</b>

The average tax rate comes to 19.62% (19.52% as at 31 March 2014).

## **Note 22. Earnings/loss per share**

### **Basic Earnings/loss per share**

	Quarter ended	
	31.03.2015	31.03.2014
Group profit/(loss) for the period	9,893,000	6,951,000
Average number of shares	77,622,370	57,517,669
<b>Basic Earnings/loss per share</b>	<b>0.1275</b>	<b>0.1208</b>

Basic EPS as at 31 March 2015 was calculated by dividing Group net profit of €9,893 thousand (Group net profit of €6,951 thousand as at 31 March 2014) by the weighted average number of ordinary shares outstanding as at 31 March 2015, equal to 77,622,370 shares (57,517,669 as at 31 March 2014).

## **TRANSACTIONS WITH SUBSIDIARIES THAT ARE NOT FULLY CONSOLIDATED, ASSOCIATES AND RELATED PARTIES**

For the definition of “Related parties”, see both IAS 24, approved by EC Regulation 1725/2003, and the internal Regulation approved by the Board of Directors on 4 November 2010.

The parent company of the Datalogic Group is Hydra S.p.A.

Intragroup transactions are executed as part of the ordinary operations and at arm's length conditions. Furthermore, there are other relationships with related parties, always within the ordinary business and at arm's length, chiefly with parties that control the Parent Company, or with individuals who carry out the coordination and management of Datalogic S.p.A..

Related-party transactions refer chiefly to commercial and securities transactions (instrumental and non-instrumental premises for the Group under lease or leased to the parent company) as well as to companies joining the scope of tax consolidation. None of these assumes particular economic or strategic importance for the Group since receivables, payables, revenues and costs to the related parties are not a significant proportion of the total amount of the financial statements.

RELATED PARTIES	Hydra (parent company)	Hydra Immobiliare	Non-consolidated Automation Group companies	Studio Associato Caruso	Laservall Asia	TOTAL 31.03.2015
	parent company	company controlled by Chairman of BoD	associates	company controlled by a company Body member	associated company	
<b>Equity investments</b>	<b>0</b>	<b>0</b>	<b>76</b>	<b>0</b>	<b>1,672</b>	<b>1,748</b>
IA Group			76		1,672	1,748
<b>Trade receivables - accrued income and prepaid expenses</b>	<b>0</b>	<b>77</b>	<b>889</b>	<b>0</b>	<b>567</b>	<b>1,533</b>
IA Group		77	807		567	1,451
ADC Group			82			82
<b>Receivables pursuant to tax consolidation</b>	<b>7,937</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>7,937</b>
DI IP Tech Srl	5,745					5,745
DI Automation Srl	249					249
DI Spa	1,943					1,943
<b>Liabilities pursuant to tax consolidation</b>	<b>429</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>429</b>
DI ADC Srl	429					429
<b>Trade payables</b>	<b>0</b>	<b>112</b>	<b>4</b>	<b>165</b>	<b>56</b>	<b>337</b>
DI Spa				47		47
DI IP Tech Srl				9		9
DI ADC Srl				72		72
IA Group		112	4	37	56	209
<b>Financial payables</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Sales / service expenses</b>	<b>0</b>	<b>144</b>	<b>8</b>	<b>73</b>	<b>53</b>	<b>278</b>
DI Spa		18		47		65
DI IP Tech Srl				4		4
ADC Group			4	11		15
IA Group		126	4	11	53	194
<b>Commercial revenues</b>	<b>0</b>	<b>0</b>	<b>771</b>	<b>0</b>	<b>567</b>	<b>1,338</b>
ADC Group			67			67
IA Group			704		567	1,271
<b>Financial revenues</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Profits from associates</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>(60)</b>	<b>(60)</b>
IA Group					(60)	(60)

**NUMBER OF EMPLOYEES**

	Quarter ended		Change
	31.03.2015	31.03.2014	
Industrial Automation Group	797	798	(1)
Automatic Data Capture Group	1,463	1,390	73
Corporate Group	129	101	28
Informatics	102	103	(1)
<b>Total</b>	<b>2,491</b>	<b>2,392</b>	<b>99</b>

The Chairman of the Board of Directors  
*Mr. Romano Volta*

**DICHIARAZIONE AI SENSI DELL'ART. 154 BIS, COMMA 2, D.LGS. N. 58/1998**

**Resoconto Intermedio di gestione al 31 marzo 2015**

Il sottoscritto Dott. Sergio Borgheresi, quale Dirigente Preposto alla redazione dei documenti contabili societari di Datalogic S.p.A.

attesta

in conformità a quanto previsto dal secondo comma dell'art. 154 bis, comma secondo, del decreto legislativo 24 febbraio 1998, n. 58 che il resoconto intermedio di gestione al 31 marzo 2015 corrisponde alle risultanze documentali, ai libri e alle scritture contabili.

Datalogic S.p.A.

(Sergio Borgheresi)

